

AIRBERLIN BUSINESS BENEFITS

Individual products for business customers



Be it a small medical practice, law firm, SME or large corporation, airberlin has a suitable product for every company that meets the individual needs of its business travellers. There's a choice of three products that allow business customers to effectively reduce costs and enjoy additional benefits.

business POINTS

Collect points and save on travel costs

- ➔ No minimum sales required
- ➔ Company employees collect points on all business flights
- ➔ All employees accumulate points in a joint account
- ➔ Travel costs are reduced by redeeming points for award flights & upgrades
- ➔ Award flights can be booked online 24/7
- ➔ Every employee can also collect miles with the topbonus & Etihad Guest frequent flyer programme

business PRO

Flexibility on flights for a small price

- ➔ For corporates spending at least EUR 15,000 per year on airberlin flights
- ➔ Exclusive conditions for the Economy Classic Fare
- ➔ No rebooking charge
- ➔ Flight tickets may be cancelled for a fee
- ➔ An expanded route network with our Etihad Airways partners Air Serbia, Alitalia and Etihad Regional as well as our oneworld® partners American Airlines, Iberia and S7
- ➔ business pro can be booked via corporate travel agencies

business PRIME

Flexibility and special fares on European and long-haul flights

- ➔ For corporates spending at least EUR 50,000 per year on airberlin flights
- ➔ All the exclusive conditions of airberlin business pro
- ➔ Special fares on European and long-haul flights valid for Economy Classic and Economy Flex
- ➔ An expanded long-haul network with our partner airlines Etihad Airways and American Airlines
- ➔ business prime can be booked via corporate travel agencies

AIRBERLIN BUSINESS POINTS

The free bonus programme for companies



business POINTS

airberlin business points allows companies to collect valuable points, redeemed for award flights and business class upgrades, each time their employees fly on business. All the companies are required to do is register on one occasion only, and then provide the customer number with every booking.

COLLECTING POINTS FOR AWARD FLIGHTS & UPGRADES

- free participation for companies, public bodies and associations, joint practices, firms of accountants and architects
- points are credited to a joint points account for all employee flights
- easy account management in the online portal
- reduction in travel costs by redeeming points for award flights & upgrades
- topbonus or Etihad Guest miles can be collected additionally
- no minimum sales required



ELIGIBILITY

- one-time registration under **businesspoints.airberlin.com**
- the company does not use any airberlin or Etihad corporate net rates or corporate discounts
- the company has at least three full-time employees
- the invoice address must be the company address



AIRBERLIN BUSINESS POINTS

Here's how easy it is

COLLECTING POINTS

- ➔ on all business flights with airberlin, NIKI and Etihad within the business points route network and on numerous codeshare flights operated by business points partner airlines under airberlin or Etihad flight numbers
- ➔ points can be collected for all bookings with travel agents, on airberlin.com and etihad.com
- ➔ points are awarded based on fare (booking class) and distance zone
- ➔ points are credited automatically by entering the customer number when booking



REDEEMING POINTS

- ➔ points can be redeemed for award flights & business class upgrades within the airberlin group and on Etihad Airways
- ➔ In order to upgrade you must have a ticket in Economy Class which is already booked and fully paid for
- ➔ award flights with airberlin can only be booked online; award flights with Etihad as well as business class upgrades only via the hotline
- ➔ taxes, charges and fees incurred can be paid by direct debit or credit card

Please find the current points tables and the business points route network, also the terms and other information on the programme, under **businesspoints.airberlin.com**

Do you have any questions? Please contact the business points hotline under **+49 (0)30 3434 3432***

BUSINESS POINTS AWARD FLIGHTS

- ➔ can be booked up to 2 hours before departure, subject to availability, and therefore provide particularly attractive savings on the cost of air travel
- ➔ can be rebooked free of charge on one occasion only, up to 24 hours before departure, provided the route remains unchanged
- ➔ can be booked online at any time via the customer account

AIRBERLIN BUSINESS PRO

Flexibility on flights for a small price

business PRO

For those who love flexibility. For businesses spending at least EUR 15,000 per year, airberlin offers flexibility on their flights within Europe for a small price.

BENEFITS*

- ➔ No rebooking charge when changing travel dates
- ➔ Flexible adjustment of travel dates and itineraries
- ➔ Cancellation: Flight tickets booked in fare type Economy Classic may be cancelled for a fee (in fare type Economy Flex free of charge)
- ➔ An expanded route network with our Etihad Airways partners Air Serbia, Alitalia and Etihad Regional as well as our **oneworld®** partners American Airlines, Iberia and S7



airberlin business pro*			
	German domestic	Europe	USA
Rebooking free of charge	✓	✓	✓ B, Y, C, J ✓ ¹ Z, W, E, P, O, Q, N, S, V, L, M, K, H, I, D
Open travel period	✓	✓	✓
Combinability	All booking classes can be combined with each other		

*The first rebooking is free of charge, all other rebookings according to fare rules.

airberlin business pro can easily be booked via your corporate travel agency.



*applicable for fare types Economy Classic and Economy Flex

AIRBERLIN BUSINESS PRIME

Flexibility and special fares

business PRIME

For companies undertaking regular business travel, airberlin business prime offers an individual service tailored to the volume of travel, in addition to flexibility.

BENEFITS*

- ➔ For corporates spending at least EUR 50,000 per year
- ➔ Special fares on European and long-haul flights
- ➔ No rebooking charge when changing your travel dates
- ➔ Flexible adjustment of travel dates and itineraries
- ➔ Tickets booked in fare type Economy Classic may be cancelled for a fee and tickets booked in fare type Economy Flex may be cancelled free of charge
- ➔ Free reservation of XL seat with more legroom in Economy Class on long-haul flights to USA¹
- ➔ An expanded route network with our Partner Airlines Etihad Airways, Etihad Regional, Air Serbia, Alitalia, Iberia, S7 and American Airlines



*short and medium-haul: applicable to fare types Economy Classic and Economy Flex;
long-haul North America: applicable for selected booking classes

airberlin business prime*		
	German domestic / Europe	North America
Special fares (individual discounts)	✓	✓
Rebooking free of charge	✓	✓ B, Y, H, K, C, J, D
Open travel period	✓	✓
Free reservation of XL seat with more legroom ¹	✓ Economy Flex	✓ B, Y, H, K

¹ Subject to availability

airberlin business prime can easily be booked via your corporate travel agency.

